



**FOR IMMEDIATE RELEASE**

## **SECURITY INDUSTRY SALES PRO JOINS SALIENT SYSTEMS**

**AUSTIN, TX (December 8, 2010)** – Mr. Steve Davis, formerly of AMAG Technology, has joined the Salient Systems national sales force as Regional Sales Manager – Northeast and MidAtlantic. “Steve Davis has a very strong profile in security product sales and management that is clearly reflected in his previous positions with AMAG and GE Security. We are focused on aggressively continuing our penetration into these territories and are delighted to have Steve on board,” states Bob Wilbur, CEO of Salient Systems.

Davis will be responsible for regional integrator recruitment and sales, cultivation of leading security consultants and business development providing tools, knowledge and service for a rapid expansion of Salient’s products in the marketplace. He moves into this position following the promotion of Tom Chamard from Regional Director of Sales to Vice President-National Accounts.

Mr. Chamard has been with Salient Systems since October, 2009. He previously served as Senior Manager, National Accounts-North America for Tyco Safety Products where he was responsible for national integrators and deployments into Fortune 500 accounts. As Senior Manager, he served as corporate liaison between Software House and American Dynamics. Prior to his years with Tyco, Mr. Chamard served as Director of Sales and National Accounts for Honeywell Integrated Systems.

### **About Salient**

Salient Systems offers network friendly, comprehensive IP and analog video surveillance management systems built on open architecture. CompleteView™, Salient Systems Video Management Software is scalable and provides everything needed to manage a multi-server enterprise from a single desk-top. CompleteView can be found in state and local government agencies, municipalities, K-12, college and university campus settings as well as industrial and commercial real estate. For more information about Salient, or to locate a Certified Reseller, please visit us at [www.salientsys.com](http://www.salientsys.com).

### **Media Contact:**

Farah Metzger

Marketing Manager

[Farah.metzger@salientsys.com](mailto:Farah.metzger@salientsys.com)

(512)617-4800