

# Salient Systems CompleteView Training Agenda

CEC Credits for completing this course:

National Burglar and Fire Alarm Association (NBFAA) – 1.2

Building Industry Consulting Service International (BICSI) – Up to 11 (CEC earned depends on current credentials)

<b>Day One</b> <b>** Breakfast and Coffee provided at 7:30 **</b>		<b>Start Time 8:00 A. M</b>
<b>Introduction</b>	<b>NBFAA CEU Earned: N/A</b>	<b>30 Minutes</b>
Module One provides an introduction to CompleteView. This provides a high level overview of CompleteView licensing and reviews three of the more prominent CompleteView differentiators.		
<b>System Architecture</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
System Architecture provides a comprehensive overview of the CompleteView software design. The instruction will focus on a three level software model that clearly demonstrates each layer and the layer components that make up the CompleteView product.		
<b>Morning Break- 15 minutes</b>		
<b>Server Configuration</b>	<b>NBFAA CEU Earned: .2</b>	<b>2.5 Hours</b>
The Server Configuration modules focuses on system configuration and management, specially how to add servers, create recording volumes, add and configure analog and IP cameras to optimal performance, create groups and users and establish user rights or create alternate credentials. Additionally, the student will be taught how to introduce external alarms into the system and configure them to enable video and recording on alarm and how to use Auto Attendant, audio PTZ controls and recording schedules.		
<b>Lunch – 1 Hour 12 am to 1 pm (lunch is provided by Salient Systems)</b>		
<b>Administrative Console</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hours</b>
The Administrative Console module focuses on a process call Single Seat Administration which is a process used to monitor and manage the entire CompleteView system. Students will be taught how to use each of the features in the Administrative Console.		
<b>Afternoon Break— 15 minutes</b>		
<b>Video Client Configuration</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
The Client Configuration module is especially fun to do as it demonstrates to the Complete View administrator the ease of setting up different video views and how to add maps and cameras to maps.		
<b>Video User Client</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
The Video Client module focuses on teaching the student how to use the video client application to view and play back recorded video, configure custom views, and archive video to a DVD or other sources so resellers can teach their end users to uses the CompleteView client.		
<b>End of Day One at approximately 4:30 p.m.</b> <b>* Salient Systems hosts a dinner at 6:30 pm for all students *</b>		
<b>Day Two</b> <b>** Breakfast and Coffee provided at 7:30 **</b>		<b>Start Time 8:00 A. M</b>
<b>Alarm Client</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
The Alarm Client module focuses on teaching the student how to use the alarm client application to monitor motion and external alarm, and configure alarm monitoring schedules so resellers can teach their end users to uses the CompleteView alarm client.		
<b>CompleteView Web Client</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
The CompleteView Embedded Web Client module will focus on establishing the correct Internet Explorer settings and teaching the student about the ease of use and how to use the video client application features so they can ultimately teach their end users to uses the Web Client features.		
<b>Salient Solutions</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
Salient Systems offers many turn-key solutions, in this module the focus will be to explain the many turn-key and software solutions that are offered by Salient Systems. Each option will be presented with variations of the option to provide the student with a broad understanding of what is available for sale.		
<b>Morning Break- 15 minutes</b>		
<b>System Design</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
System Design presents a host of complex variables relative to video storage, camera and lens selection, and video theory. In module ten, the student will become familiar and be able to apply the concepts required to designing a security solution to meet customer objectives. Students will uses these new skills in practice scenarios.		
<b>Technology Partnerships</b>	<b>NBFAA CEU Earned: N/A</b>	<b>30 Minutes</b>
Module eleven introduces the various integration partnerships that are enjoyed by Salient Systems and a description of the potential solutions each partner provides.		
<b>Day Two- Lunch- (Lunch provided)</b> <b>Technical students, consultants, and end users are dismissed. Module 12 is reserved for reseller's sales professionals.</b>		
<b>Salient Marketing Programs (Authorized Resellers Only) **</b>	<b>NBFAA CEU Earned: .1</b>	<b>1 Hour</b>
Module Twelve is targeted to assist the sales professional in delivering an accurate product message regarding marketing programs that are available to the reseller. This module is open exclusively to resellers.		